



THE INGRAM GROUP

NASHVILLE
511 UNION STREET, SUITE 1900
NASHVILLE, TENNESSEE 37219
615-345-9200

WASHINGTON D.C.
601 PENNSYLVANIA AVE
SUITE 210, SOUTH BUILDING
WASHINGTON, D.C. 20004
202-683-6833

INGRAMGROUP.COM

GREG HINOTE

GREG HINOTE joined The Ingram Group as Managing Director after serving eight years as Deputy Mayor to Nashville Mayor Karl Dean. As the Mayor's top advocate, Hinote was responsible for advancing the Mayor's goals and initiatives, prioritizing and executing on the city's greatest opportunities, and responding to issues that directly affect Nashvillians. Hinote's extensive knowledge of Nashville, as well as his vast experience in both the public and private sectors served him well as the city's Deputy Mayor.

Prior to his Metro role, Hinote served two stints as Chief of Staff for U.S. Congressman Jim Cooper – first in the 1990s when Cooper represented Tennessee's 4th Congressional District and again in 2003 after managing Cooper's successful bid for the 5th Congressional District. Hinote began his political career in the 1980s in the office of another Nashville Mayor, Mayor Richard Fulton. Hinote later went on to complete both campaign and consulting work.

In addition to his work in the public sector, Hinote has an impressive business background, both internationally and domestically, having worked for RCI, Inc, an investment fund overseas, and having served as President and CEO of TSC, Inc, a Nashville-based real estate investment and development company.

Hinote brings a proven track record of getting things done to The Group. As the team's Managing Director, he ensures delivery of the highest standard of client service, maximization of new business development, and the most effective coordination of assets between the Nashville and DC offices of the Group for the benefit of clients.

Hinote, who attended high school in Knoxville but grew up all over the world, received his undergraduate degree from the University of Tennessee and a Master's in Business Administration from Vanderbilt University. An avid cyclist,



THE INGRAM GROUP

NASHVILLE
511 UNION STREET, SUITE 1900
NASHVILLE, TENNESSEE 37219
615-345-9200

WASHINGTON D.C.
601 PENNSYLVANIA AVE
SUITE 210, SOUTH BUILDING
WASHINGTON, D.C. 20004
202-683-6833

INGRAMGROUP.COM

he is part owner of Gran Fondo Cycles, a popular West Nashville bike shop, which he founded in 2002.

IN THE MIDDLE OF THINGS THAT MATTER